



Zoho
Jumpstart

Tailored implementation service to Jumpstart your business

From handling your account setup to customizations, you can now get onboarded to Zoho services without breaking a sweat.

zoho.com/jumpstart



Zoho Jumpstart is an in-house team of Zoho product experts who implement Zoho solutions based on the customer's specific business requirements. We've collaborated with organizations from various business verticals and customized their Zoho applications to solve some complex business challenges.

The Zoho Jumpstart program will be executed in two phases:



Consultation

A product expert will talk with you to learn about your business requirements and create a tailored plan that will lay out how the implementation will be carried out.

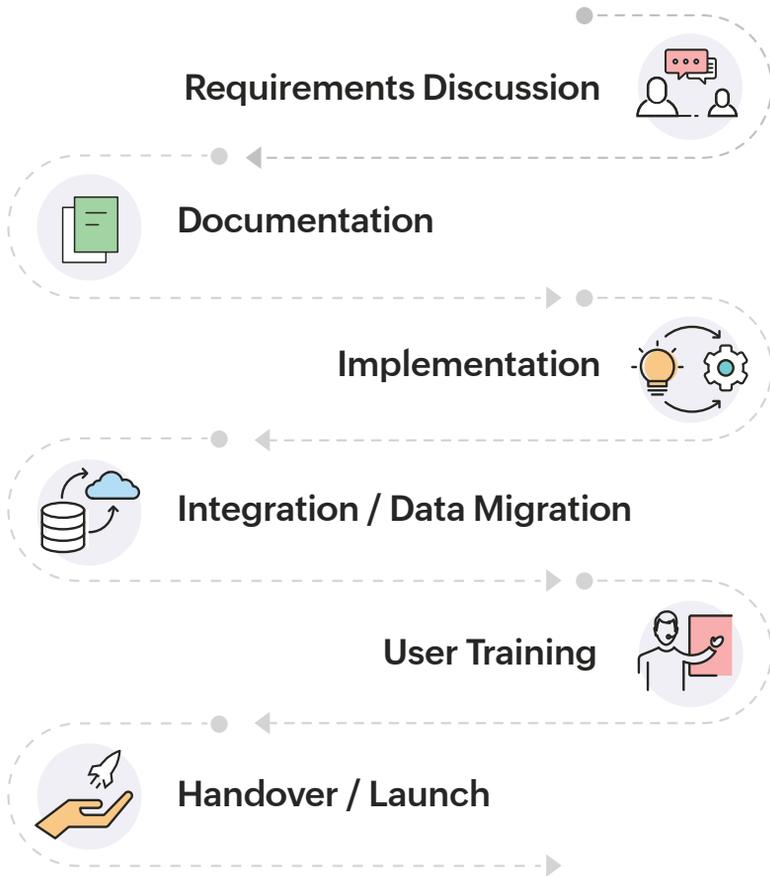


Implementation

Zoho Jumpstart implementation services cover Zoho app consultation, configuration, customization, migration, integration and post implementation support.

The team will then work on developing an effective business process and customize your Zoho applications to ensure you have all the right tools to grow your business.

Zoho Jumpstart Implementation Stages



What will be included in the service?

- ✓ Creating a business process based on your requirements and operations involved in your organization
- ✓ Mapping suitable Zoho solutions and developing a customized implementation plan
- ✓ Remote/on-site implementation
- ✓ Training
- ✓ Q&A session

Exclusions

The Zoho Jumpstart team will not work on/with:

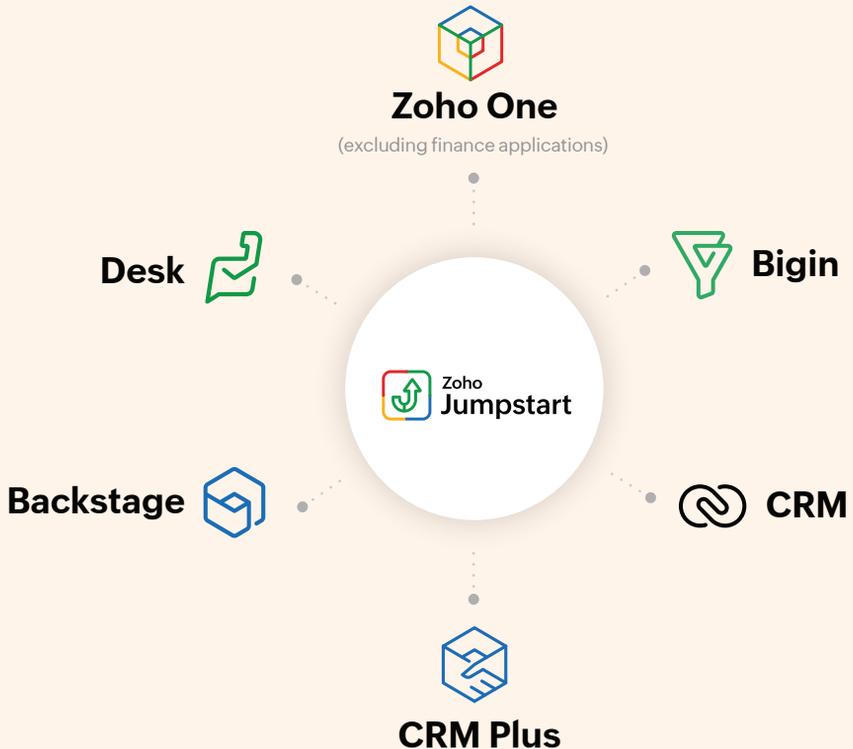
- ✓ Enhancement or Quick fixes
- ✓ Troubleshooting
- ✓ Website designing
- ✓ Deals associated with partners
- ✓ Implementation of the point products
(People, Expense, Creator, Recruit)

Eligibility:

Zoho Jumpstart service can be availed by customers who have subscribed (or going to subscribe) to the paid edition of Zoho Bigin/ Zoho CRM/ Zoho CRMPlus/ Zoho Desk/ Zoho One.

Zoho apps we implement

The Zoho Jumpstart team is ready to assist you in implementing:



Industries we have worked with

Here's a list of industries our team has previously worked with:



Health, Wellness

- Healthcare centers
- Clinics
- Labs
- Fitness centers



Recreational facilities and Services

- Cleaning services
- Gaming installation



Education

- Schools
- Online coaching centers
- Independent tutors



Transportation / Trucking / Railroad & Logistics and Supply Chain

- Trucking services
- Railroad services
- Domestic and International shipment services

(Note: Our team will provide implementation services to organizations from other industries as well)

Poteet Systems

“

We were new to CRM and didn't know where to begin! The Zoho Jumpstart team helped us every step of the way from the very first hello. Their knowledge, experience and patience helped us to realize what we wanted and then they worked diligently to make it a reality. They did an outstanding job of customizing the CRM modules to fit our business. We highly recommend the Jumpstart team and thank them for all their hard work! Fantastic job!!

Erin Marco,

Accounting/Finance Manager, A Flint Group Company

”

Alco Products

“

Vignesh and the entire Jumpstart team did a phenomenal job in helping to get us up and running. We required a bit of customization and they made the process easy and painless. I would recommend anyone using Zoho give the Jumpstart team a call during your setup.

Jesse Kreisman, President, Alco Products, Inc.

”

Commercial Cleaning Group

“

We hired the Jumpstart team to help us create automation flows for our deal pipeline and customize our leads and contact modules. They were quick to hop on a call to discuss whatever we needed so that the project could move forward on time. The team completed our project on time.

Ashley,

Marketing Coordinator, Commercial Cleaning Group

”

ACM Research

“

The Jumpstart team was very helpful and thorough in understanding my requirements. The process led to a comprehensive SOW that captured our needs. They were able to get all our questions answered in a timely manner. It took less than a week for the entire implementation, as promised.

Robert Metter, Sales Director, ACM Research, Inc

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FAQ's

Will Jumpstart be offered as a complimentary service?

No, Jumpstart is a separate and paid implementation program. The final cost of the service will depend on your business requirements and the scope of work to be done.

What is the approximate duration of the service?

The duration of the implementation service varies based on your business requirements and the extent of work to be done from our end. However, you will be informed of the expected duration of the service in the Statement of Work document.

Please note: Plan starts with a minimum of 10 hours of service.

If I wish to cancel the Jumpstart service midway, can I get a refund?

A refund cannot be processed once you've enrolled in the program. If you have a specific question related to this, please reach out to jumpstart@zohocorp.com.

Will I be provided any training on how to use the software?

Of course! You and your team will receive exclusive training to master all the configurations and customizations in your software.

Who will support us after the implementation process?

After the project sign-off stage, we'll direct the respective product's technical support team to assist you with your product-related queries.



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